



## **Comfort College**

Approved for **10 NATE & OCILB Credit Hours**, Arzel's Comfort College course covers key zoning topics that are crucial to delivering superior comfort to your customers. In addition to classroom discussions, trainees receive a hands-on experience in Arzel's Zoning Installation Lab. Let our instructors provide you with simple and easy techniques to increase revenue AND saving time on installation today!

### **Details**

- 8 a.m. - 5 p.m.
- Continental breakfast and lunch provided
- Contact [marketing@arzelzoning.com](mailto:marketing@arzelzoning.com) for price and lodging details
- Local Transportation, licensing fees and other support materials included

### **Topics**

- Recognizing Zoning Opportunities
- Product Familiarization
- Effective System Design & Installation Techniques
- System Installation Practice in Zoning Lab
- Basic panel programming & troubleshooting
- Bypass theory & Airflow dynamics delivery

## **Regional Comfort College**

Available as a 2 hour or 5 hour course, Regional Comfort College is a condensed version of Comfort College® at a location of your choosing! Receive training and NATE credits at the most convenient time and location for you.

### **Details**

- Arzel will supply all support materials
- Flexible Start Times
- 15 person minimum
- Choose between a 2 hour or 5 hour training
- Visit [arzelzoning.com/training](http://arzelzoning.com/training) to request a training session.

## **Webinar Training**

Arzel's webinars are quick, convenient sessions that work around your schedule and can be done right from your home or office. You can select a topic from our options below or request customized content to fit your team's specific needs!

### **Topics**

- Recognizing Zoning Opportunities
- Product Familiarization & Warranty Summary
- Wi-Fi and Wireless Thermostat Overview
- Arzel Proposal App Overview
- Zoning Dynamics and Bypass Theory
- Maximizing Panel Operations: HeatPumPro, GTPro, CoolMizer and Evergreen
- Marketing Tools and Sales Strategies

**For More Information Contact Arzel at [marketing@arzelzoning.com](mailto:marketing@arzelzoning.com)  
Or Visit [www.arzelzoning.com](http://www.arzelzoning.com) and Register Today!**